



NH Monthly Indicators

November 2017

The facts of residential real estate have remained consistent in 2017. In year-over-year comparisons, the number of homes for sale has been fewer in most locales, and homes have been selling in fewer days for higher prices. This hasn't always been true, but it has been a common enough storyline to make it an overarching trend for the year.

New Listings were up 2.2 percent for single family homes and 7.9 percent for condo properties. Pending Sales increased 19.1 percent for single family homes and 9.3 percent for condo properties.

The Median Sales Price was up 8.4 percent to \$267,750 for single family homes and 5.3 percent to \$200,000 for condo properties. Months Supply of Inventory decreased 24.4 percent for single family units and 31.4 percent for condo units.

New tax legislation could have ramifications on housing. The White House believes that the tax reform bill will have a small impact on home prices, lowering them by less than 4 percent, and could conceivably boost homeownership. The National Association of REALTORS® has stated that eliminating the mortgage interest deduction could hurt housing, as the doubled standard deduction would reduce the desire to take out a mortgage and itemize the interest associated with it, thus reducing demand. This is a developing story.

Monthly Snapshot

+ 2.9%

One-Year Change in
Single Family
Closed Sales

+ 8.4%

One-Year Change in
Single Family
Median Sales Price

+ 8.0%

One-Year Change in
Single Family
Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2016	11-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		1,399	1,440	+ 2.9%	16,331	16,388	+ 0.3%
Median Sales Price		\$247,000	\$267,750	+ 8.4%	\$249,500	\$265,000	+ 6.2%
\$ Volume of Closed Sales (in millions)		\$422.3	\$456.1	+ 8.0%	\$4,721.9	\$5,034.0	+ 6.6%
Days on Market		81	68	- 16.0%	83	68	- 18.1%
Pending Sales		1,088	1,296	+ 19.1%	16,704	17,382	+ 4.1%
Months Supply		4.5	3.4	- 24.4%	--	--	--
New Listings		1,107	1,131	+ 2.2%	22,840	22,544	- 1.3%
Homes for Sale		6,530	5,232	- 19.9%	--	--	--
Pct. of List Price Received		97.0%	97.8%	+ 0.8%	97.4%	98.0%	+ 0.6%
Affordability Index		155	145	- 6.5%	154	146	- 5.2%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



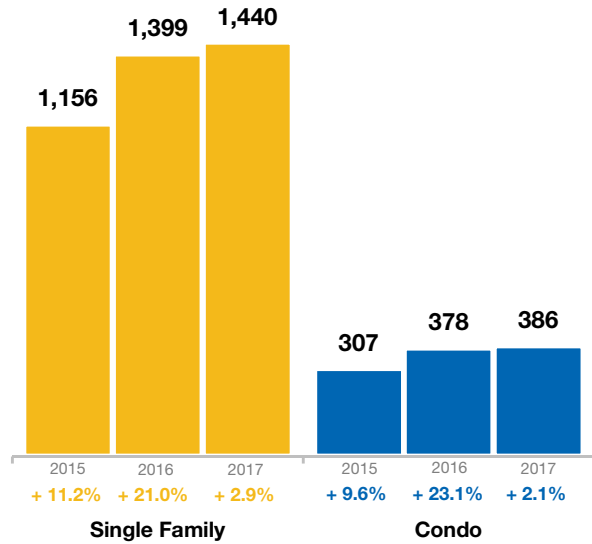
Key Metrics	Historical Sparkbars	11-2016	11-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		378	386	+ 2.1%	4,085	4,462	+ 9.2%
Median Sales Price		\$190,000	\$200,000	+ 5.3%	\$185,000	\$192,000	+ 3.8%
\$ Volume of Closed Sales (in millions)		\$86.5	\$89.2	+ 3.1%	\$877.4	\$1,017.0	+ 15.9%
Days on Market		66	66	0.0%	70	63	- 10.0%
Pending Sales		313	342	+ 9.3%	4,237	4,665	+ 10.1%
Months Supply		3.5	2.4	- 31.4%	--	--	--
New Listings		302	326	+ 7.9%	5,440	5,470	+ 0.6%
Homes for Sale		1,305	978	- 25.1%	--	--	--
Pct. of List Price Received		97.8%	98.3%	+ 0.5%	97.9%	98.5%	+ 0.6%
Affordability Index		202	194	- 4.0%	207	202	- 2.4%

NH Closed Sales

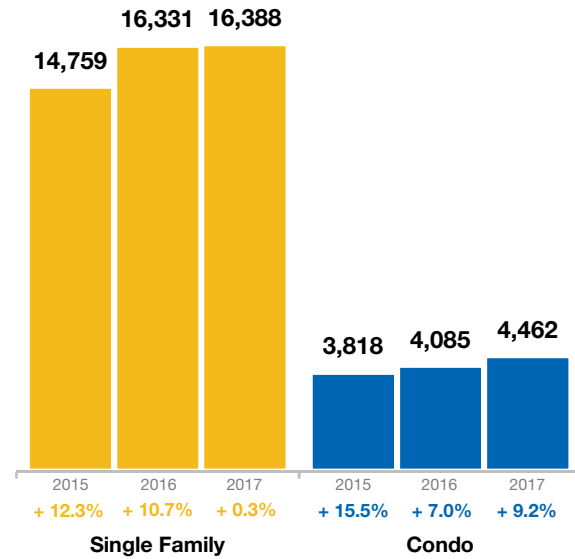
A count of the actual sales that closed in a given month.



November

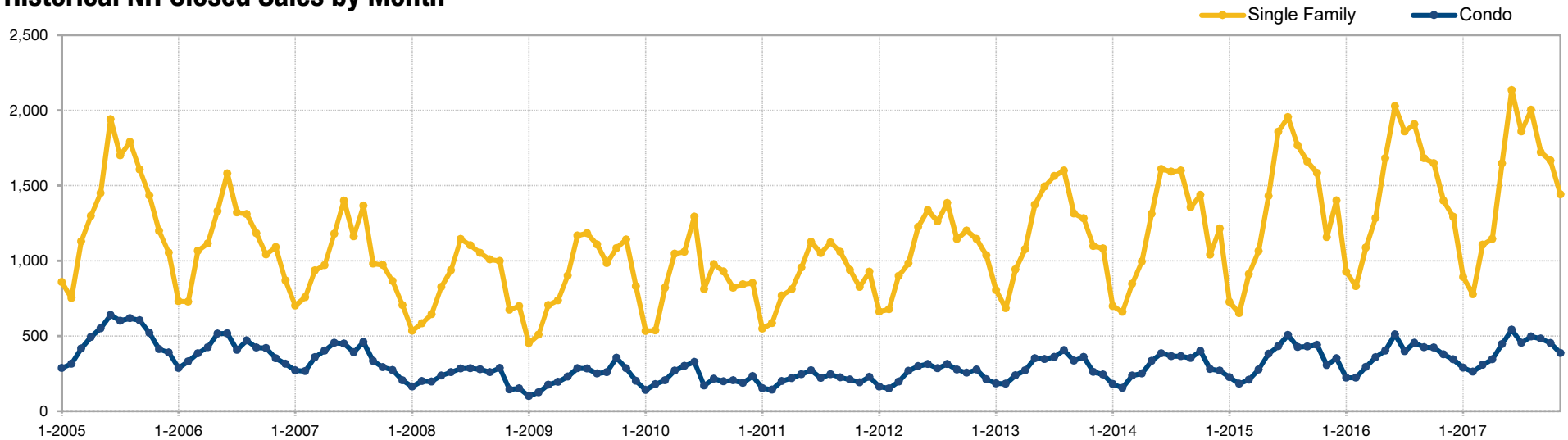


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2016	1,292	-7.7%	345	-1.7%
Jan-2017	892	-3.8%	289	+30.2%
Feb-2017	776	-6.6%	262	+18.0%
Mar-2017	1,106	+1.7%	308	+4.8%
Apr-2017	1,144	-10.9%	345	-3.6%
May-2017	1,647	-2.0%	445	+10.7%
Jun-2017	2,134	+5.3%	542	+6.3%
Jul-2017	1,858	0.0%	454	+14.1%
Aug-2017	2,004	+5.0%	496	+9.3%
Sep-2017	1,721	+2.4%	482	+13.7%
Oct-2017	1,666	+1.1%	453	+7.1%
Nov-2017	1,440	+2.9%	386	+2.1%
12-Month Avg	1,473	-0.3%	401	+8.4%

Historical NH Closed Sales by Month

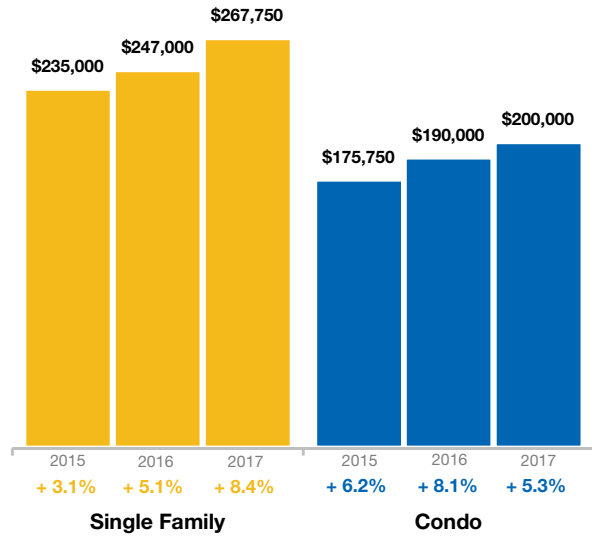


NH Median Sales Price

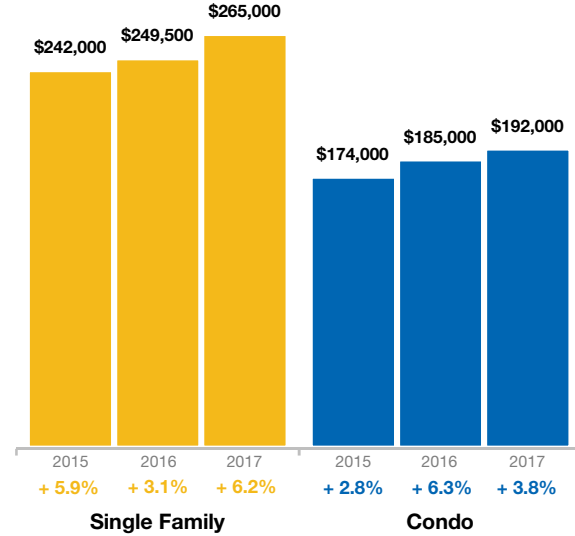
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



November



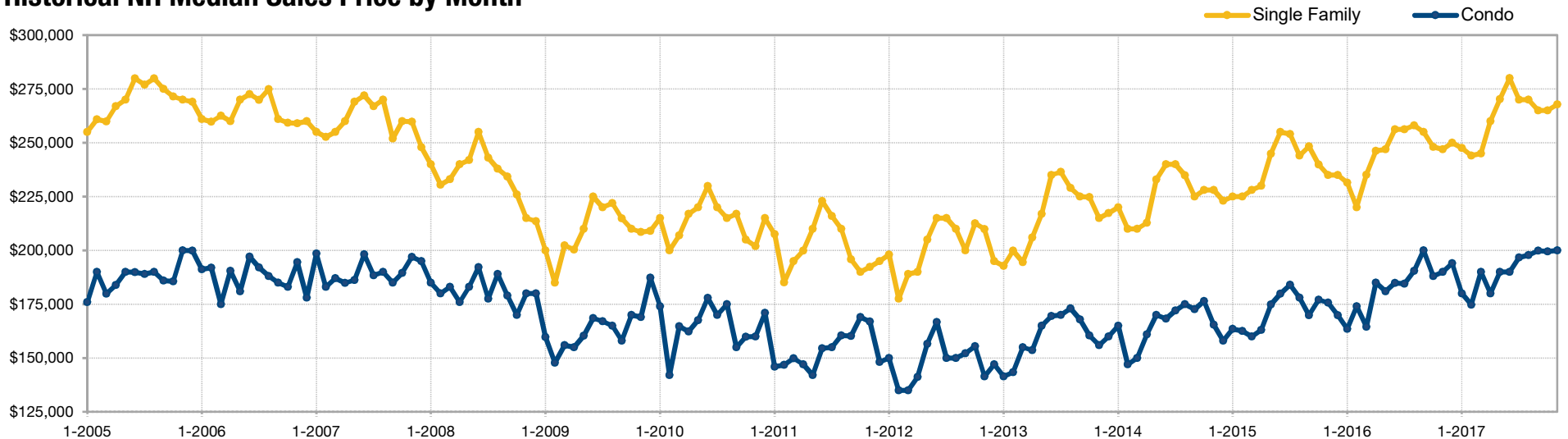
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2016	\$250,000	+6.4%	\$194,000	+14.2%
Jan-2017	\$247,500	+6.9%	\$179,950	+10.1%
Feb-2017	\$244,000	+10.9%	\$174,750	+0.5%
Mar-2017	\$244,950	+4.2%	\$190,000	+15.5%
Apr-2017	\$260,000	+5.6%	\$180,000	-2.7%
May-2017	\$270,250	+9.5%	\$190,000	+5.0%
Jun-2017	\$280,000	+9.3%	\$190,000	+2.8%
Jul-2017	\$270,000	+5.4%	\$196,709	+6.6%
Aug-2017	\$270,000	+4.7%	\$197,845	+3.9%
Sep-2017	\$265,000	+3.9%	\$199,900	-0.0%
Oct-2017	\$265,000	+6.9%	\$199,450	+6.1%
Nov-2017	\$267,750	+8.4%	\$200,000	+5.3%
12-Month Avg*	\$265,000	+6.9%	\$192,000	+4.9%

* Median Sales Price for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

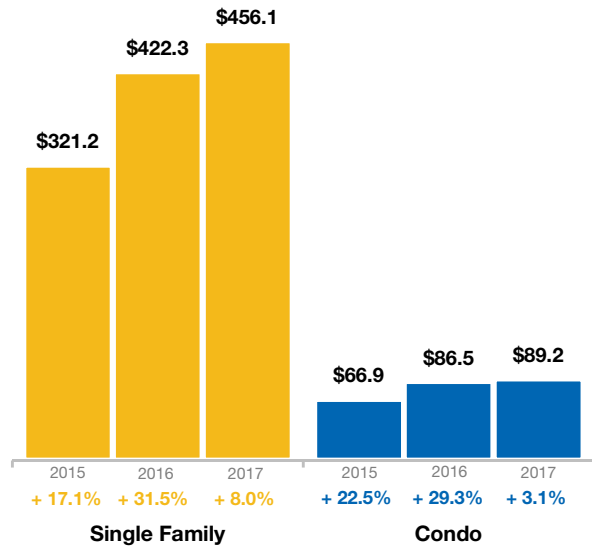


NH \$ Volume of Closed Sales

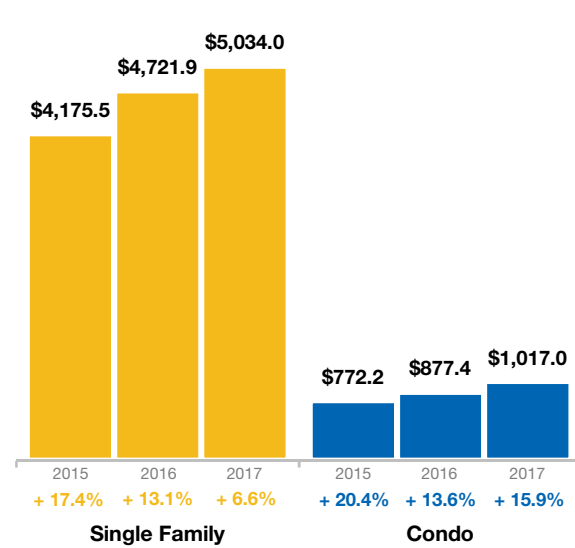
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



November



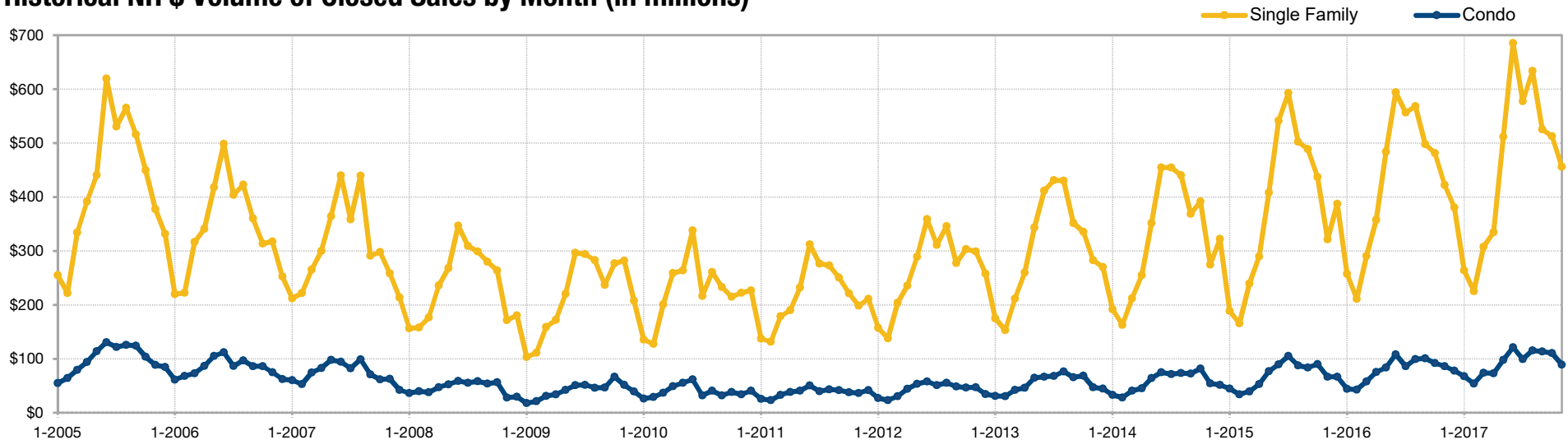
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2016	\$380.7	-1.8%	\$78.1	+16.9%
Jan-2017	\$263.8	+2.4%	\$67.6	+52.9%
Feb-2017	\$225.3	+6.6%	\$54.1	+26.7%
Mar-2017	\$307.9	+5.8%	\$74.2	+28.4%
Apr-2017	\$334.8	-6.4%	\$73.1	-3.3%
May-2017	\$511.7	+5.8%	\$98.0	+16.8%
Jun-2017	\$685.2	+15.3%	\$121.3	+12.0%
Jul-2017	\$577.3	+3.7%	\$99.6	+15.7%
Aug-2017	\$633.8	+11.5%	\$115.4	+15.7%
Sep-2017	\$525.4	+5.5%	\$113.5	+12.7%
Oct-2017	\$512.6	+6.5%	\$110.9	+20.7%
Nov-2017	\$456.1	+8.0%	\$89.2	+3.1%
12-Month Avg*	\$451.2	+6.0%	\$91.3	+16.0%

* \$ Volume of Closed Sales (in millions) for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

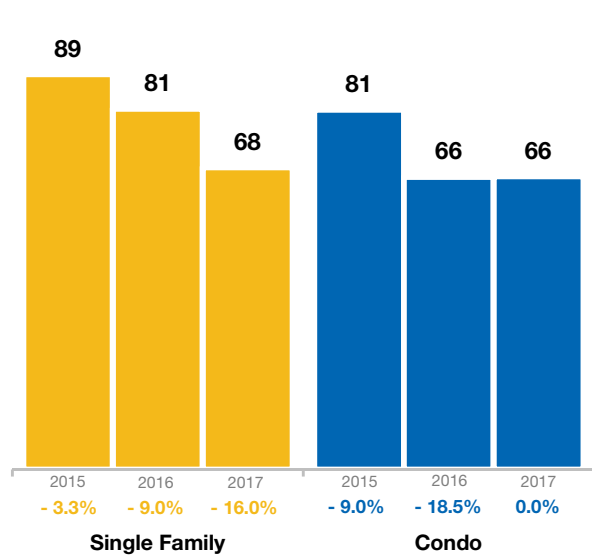


NH Days on Market

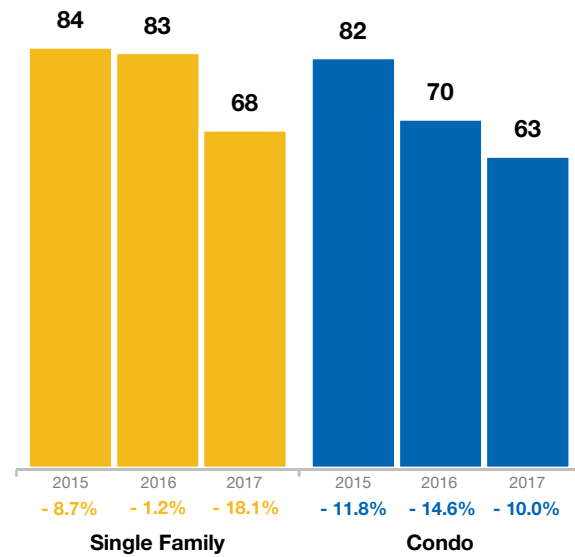
Average number of days between when a property is listed and when an offer is accepted in a given month.



November



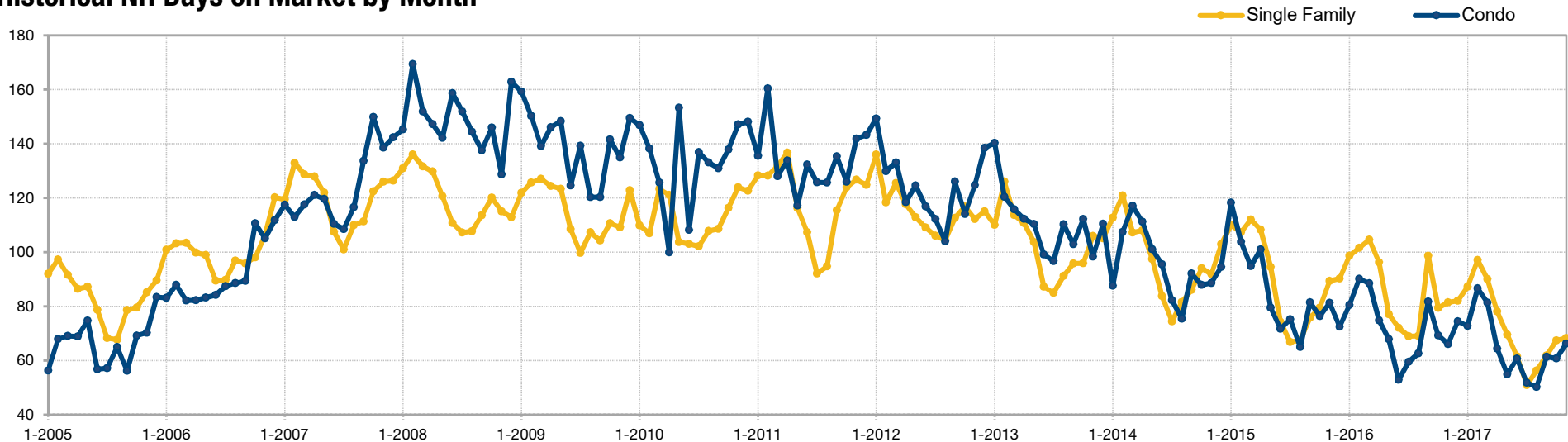
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2016	82	-8.9%	74	+2.8%
Jan-2017	87	-12.1%	73	-8.8%
Feb-2017	97	-4.9%	87	-3.3%
Mar-2017	90	-14.3%	81	-8.0%
Apr-2017	78	-18.8%	64	-14.7%
May-2017	70	-9.1%	55	-19.1%
Jun-2017	62	-13.9%	61	+15.1%
Jul-2017	51	-26.1%	52	-11.9%
Aug-2017	56	-18.8%	50	-20.6%
Sep-2017	62	-37.4%	61	-25.6%
Oct-2017	67	-15.2%	61	-11.6%
Nov-2017	68	-16.0%	66	0.0%
12-Month Avg*	69	-17.7%	63	-9.6%

* Days on Market for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

Historical NH Days on Market by Month

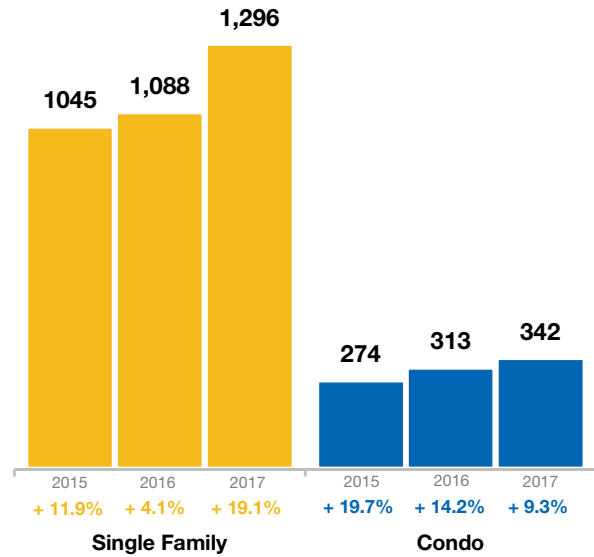


NH Pending Sales

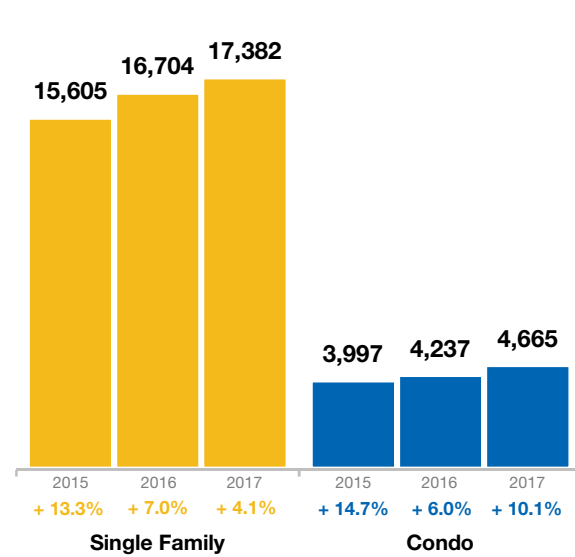
A count of the properties on which offers have been accepted in a given month.



November

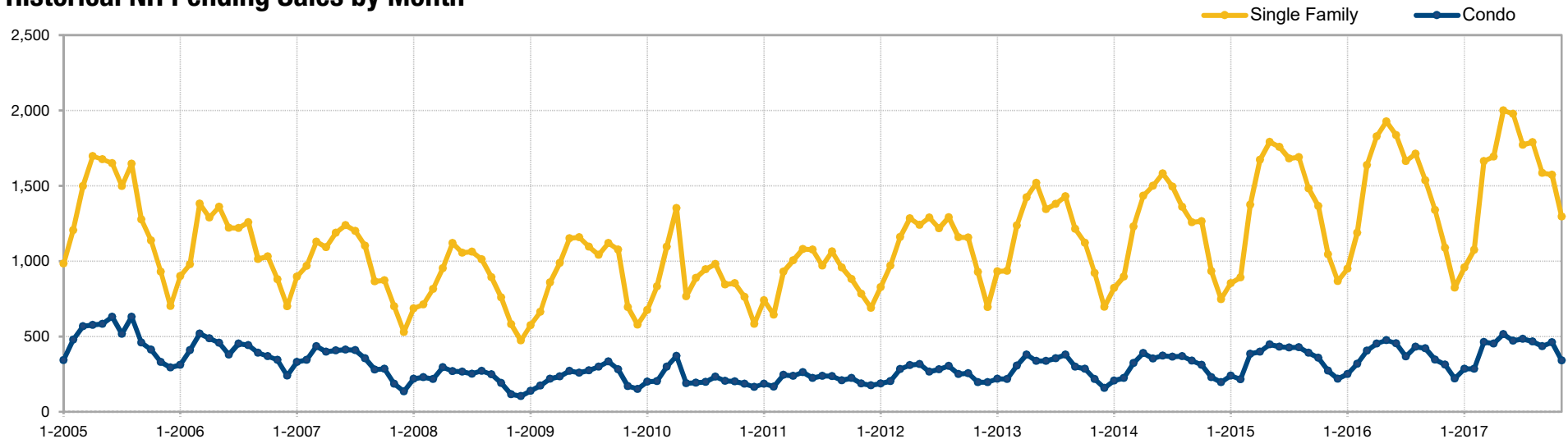


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2016	824	-5.0%	221	+0.5%
Jan-2017	958	+0.9%	286	+13.9%
Feb-2017	1,075	-9.5%	285	-10.4%
Mar-2017	1,664	+1.6%	464	+14.3%
Apr-2017	1,693	-7.3%	452	0.0%
May-2017	2,000	+3.8%	516	+8.6%
Jun-2017	1,977	+7.7%	472	+3.7%
Jul-2017	1,772	+6.6%	484	+31.5%
Aug-2017	1,789	+4.4%	466	+7.9%
Sep-2017	1,585	+3.2%	436	+3.6%
Oct-2017	1,573	+17.4%	462	+33.5%
Nov-2017	1,296	+19.1%	342	+9.3%
12-Month Avg	1,517	+3.6%	407	+9.6%

Historical NH Pending Sales by Month

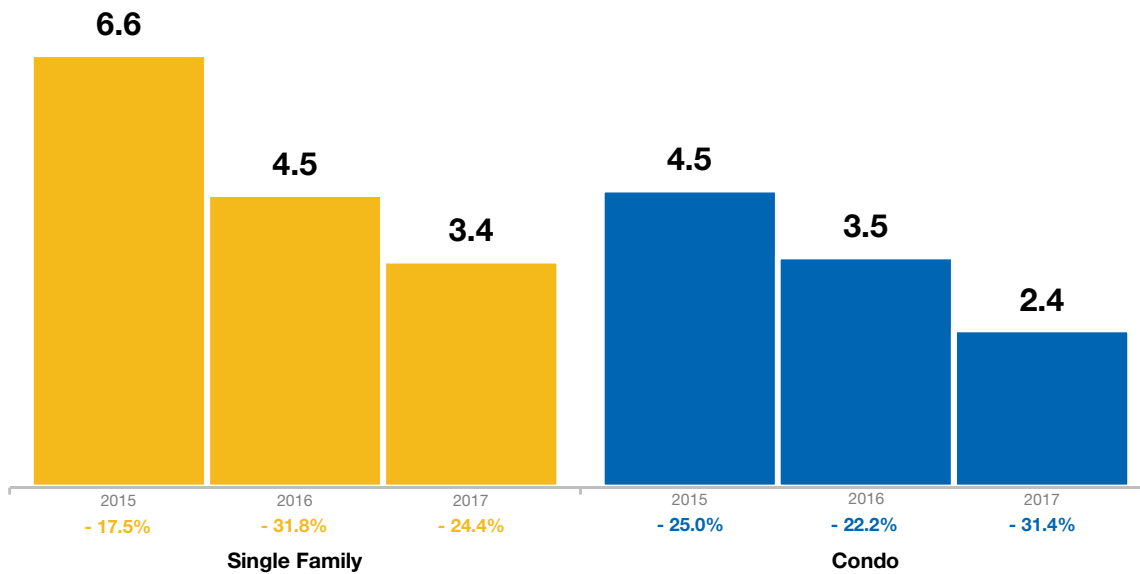


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



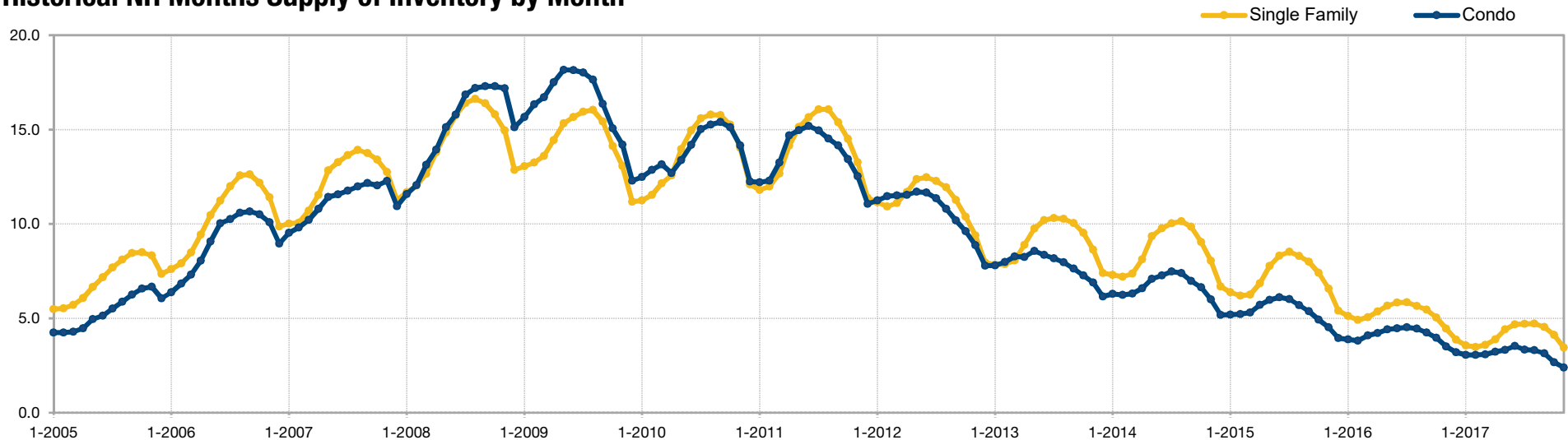
November



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2016	3.9	-27.8%	3.2	-20.0%
Jan-2017	3.6	-29.4%	3.1	-20.5%
Feb-2017	3.5	-28.6%	3.1	-18.4%
Mar-2017	3.6	-29.4%	3.1	-24.4%
Apr-2017	3.9	-27.8%	3.2	-23.8%
May-2017	4.4	-22.8%	3.3	-25.0%
Jun-2017	4.7	-19.0%	3.5	-22.2%
Jul-2017	4.7	-20.3%	3.3	-26.7%
Aug-2017	4.7	-17.5%	3.3	-26.7%
Sep-2017	4.5	-18.2%	3.2	-23.8%
Oct-2017	4.1	-18.0%	2.7	-32.5%
Nov-2017	3.4	-24.4%	2.4	-31.4%
12-Month Avg*	4.1	-23.2%	3.1	-24.6%

* Months Supply for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

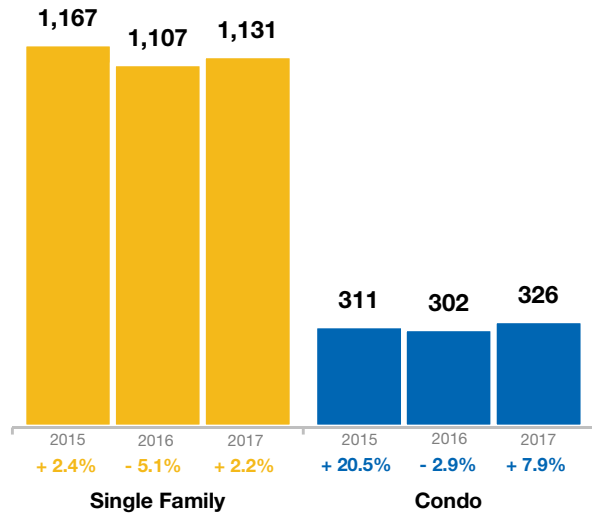


NH New Listings

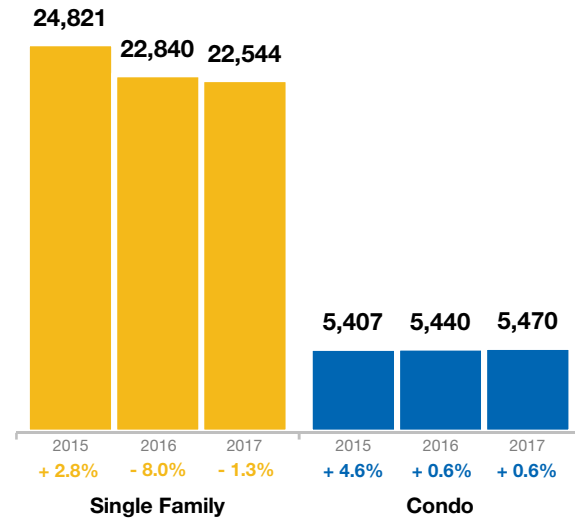
A count of the properties that have been newly listed on the market in a given month.



November

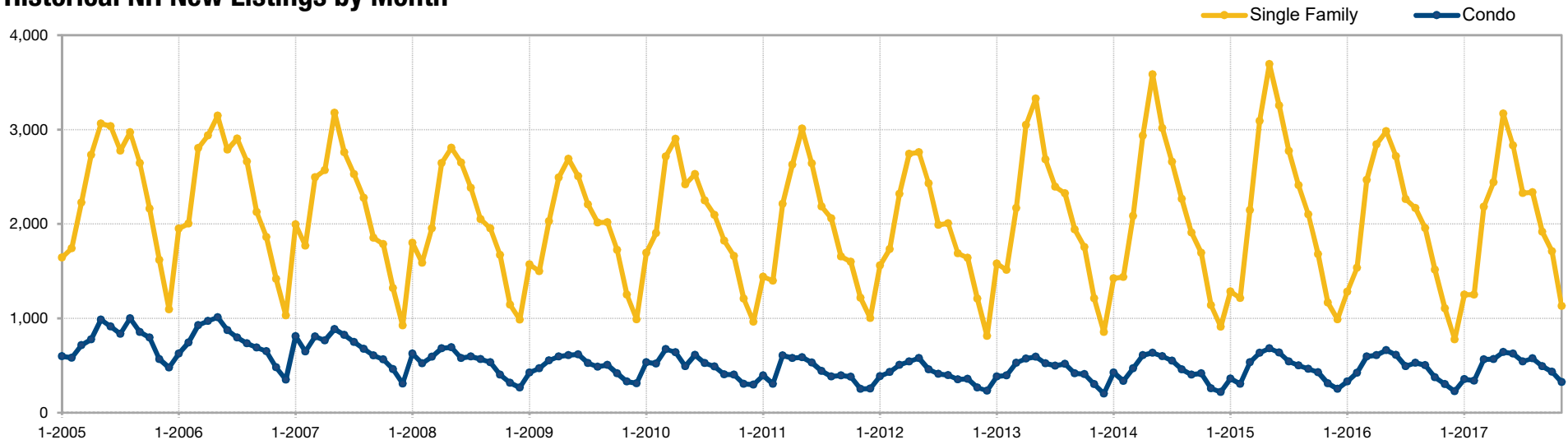


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2016	777	-21.4%	228	-9.5%
Jan-2017	1,251	-2.4%	355	+7.6%
Feb-2017	1,250	-18.6%	340	-19.6%
Mar-2017	2,181	-11.6%	565	-5.0%
Apr-2017	2,441	-14.1%	568	-6.7%
May-2017	3,168	+6.2%	643	-3.2%
Jun-2017	2,832	+4.2%	626	+2.0%
Jul-2017	2,327	+2.8%	542	+9.9%
Aug-2017	2,335	+7.7%	576	+8.7%
Sep-2017	1,917	-2.0%	494	-2.2%
Oct-2017	1,711	+12.9%	435	+16.0%
Nov-2017	1,131	+2.2%	326	+7.9%
12-Month Avg	1,986	-2.1%	474	+0.1%

Historical NH New Listings by Month

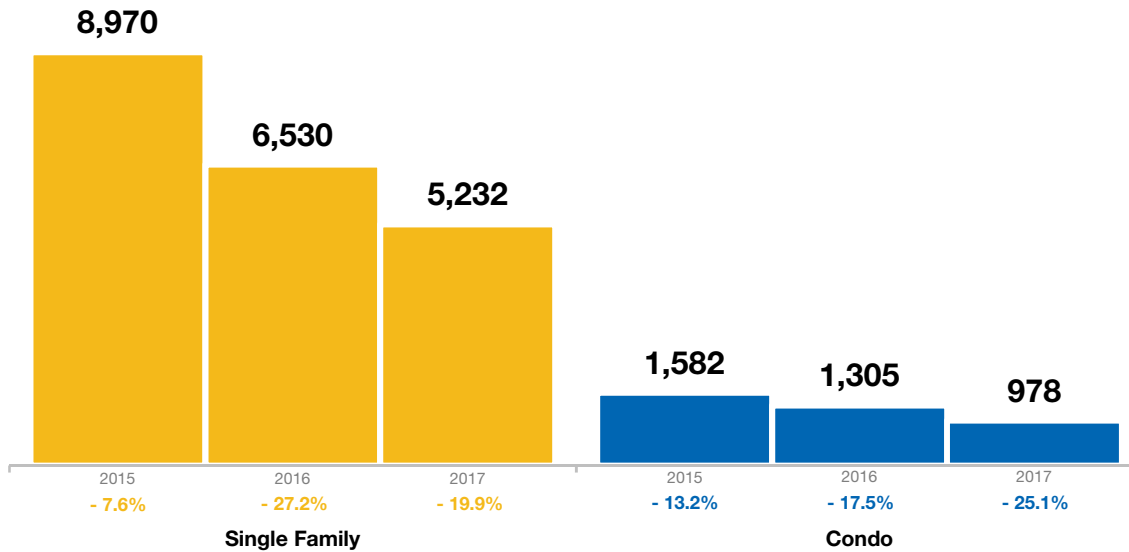


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

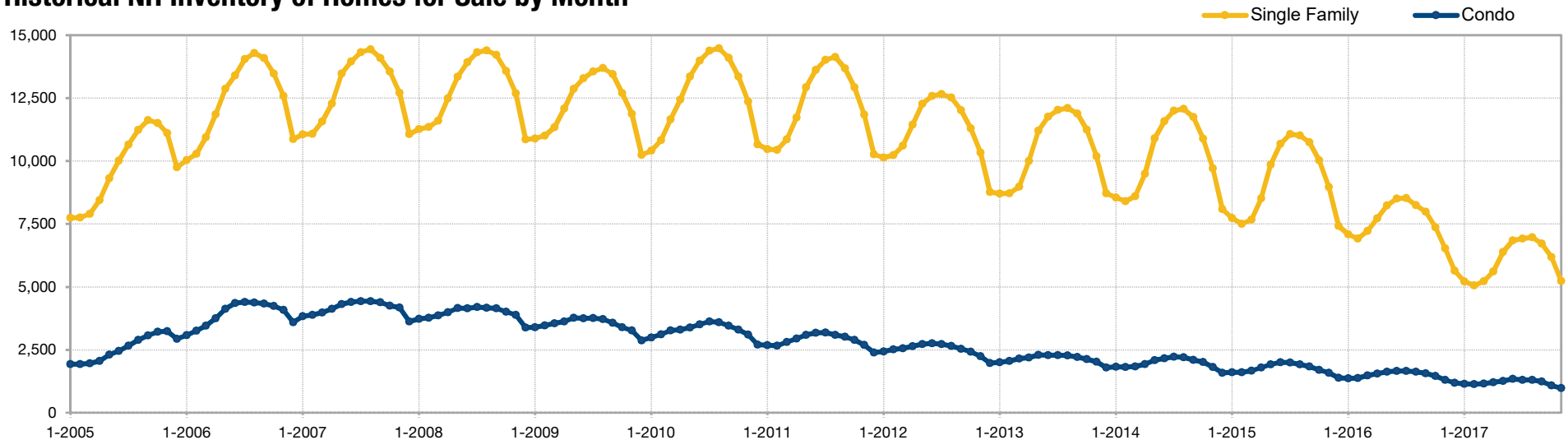


November



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2016	5,648	-23.9%	1,192	-14.3%
Jan-2017	5,212	-26.4%	1,145	-16.5%
Feb-2017	5,061	-26.8%	1,140	-17.3%
Mar-2017	5,225	-27.6%	1,162	-21.8%
Apr-2017	5,609	-27.4%	1,216	-21.6%
May-2017	6,390	-22.5%	1,265	-22.4%
Jun-2017	6,847	-19.5%	1,349	-18.7%
Jul-2017	6,920	-18.9%	1,305	-21.3%
Aug-2017	6,967	-15.5%	1,304	-20.1%
Sep-2017	6,720	-15.8%	1,246	-20.6%
Oct-2017	6,184	-16.1%	1,081	-26.0%
Nov-2017	5,232	-19.9%	978	-25.1%
12-Month Avg	6,001	-21.5%	1,199	-20.5%

Historical NH Inventory of Homes for Sale by Month



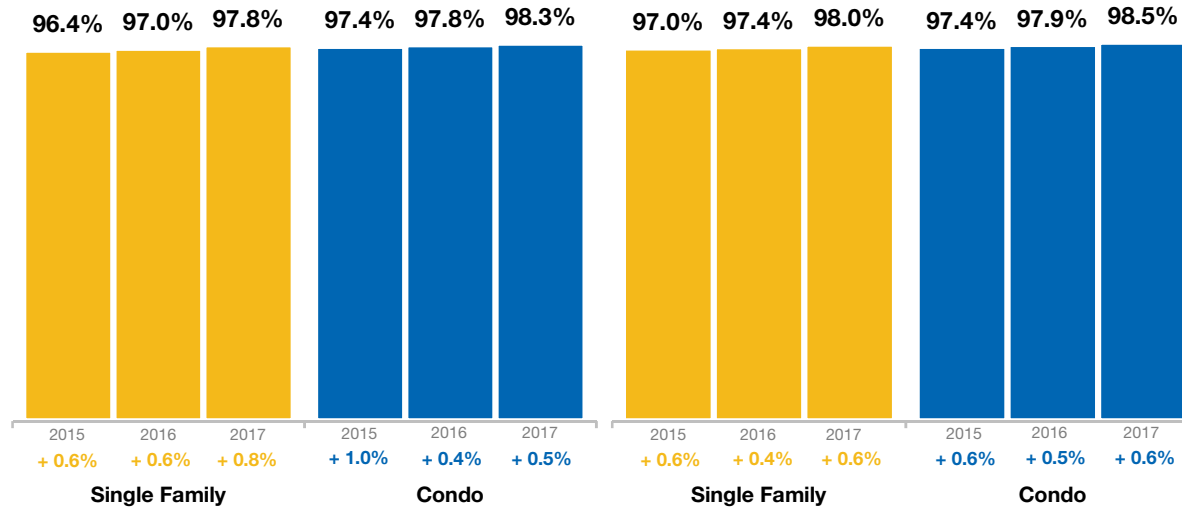
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

November

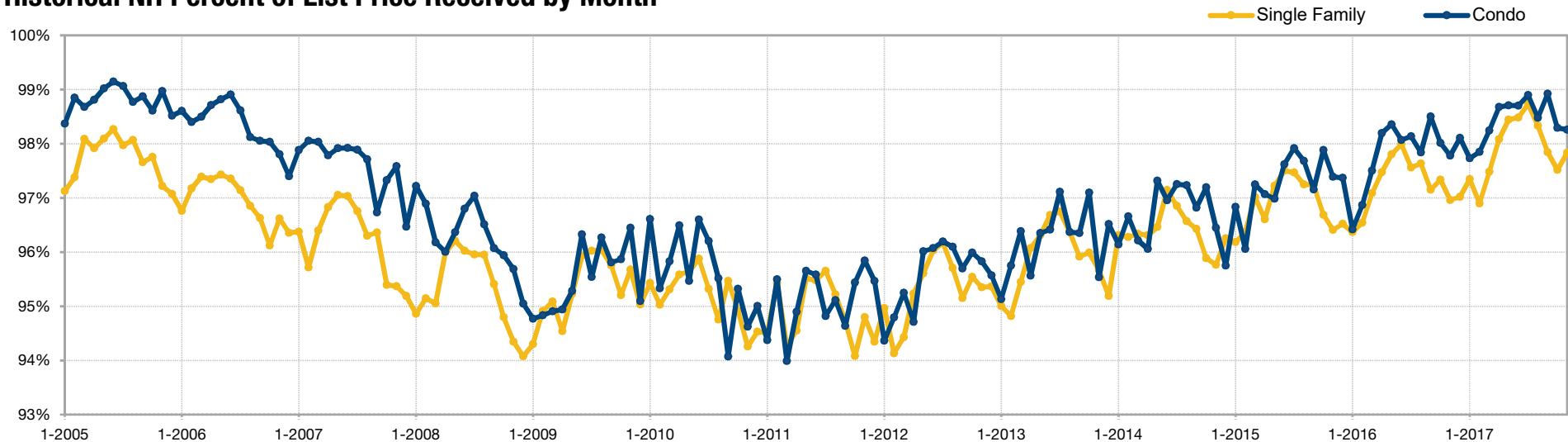
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2016	97.0%	+0.5%	98.1%	+0.7%
Jan-2017	97.3%	+0.9%	97.7%	+1.3%
Feb-2017	96.9%	+0.4%	97.8%	+0.9%
Mar-2017	97.5%	+0.4%	98.2%	+0.7%
Apr-2017	98.1%	+0.6%	98.7%	+0.5%
May-2017	98.4%	+0.6%	98.7%	+0.3%
Jun-2017	98.5%	+0.5%	98.7%	+0.6%
Jul-2017	98.7%	+1.1%	98.9%	+0.8%
Aug-2017	98.3%	+0.7%	98.5%	+0.7%
Sep-2017	97.8%	+0.6%	98.9%	+0.4%
Oct-2017	97.5%	+0.2%	98.3%	+0.3%
Nov-2017	97.8%	+0.8%	98.3%	+0.5%
12-Month Avg*	98.0%	+0.7%	98.5%	+0.6%

* Pct. of List Price Received for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month

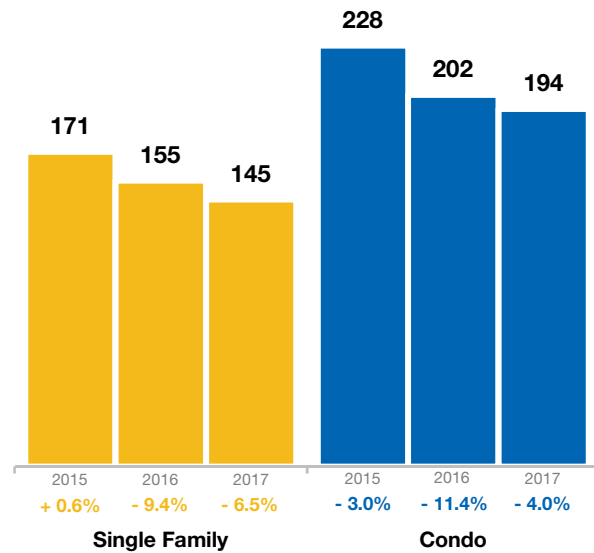


NH Housing Affordability Index

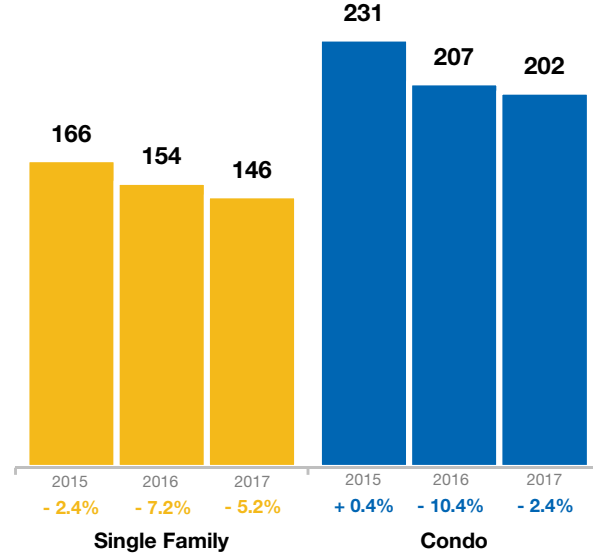


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

November



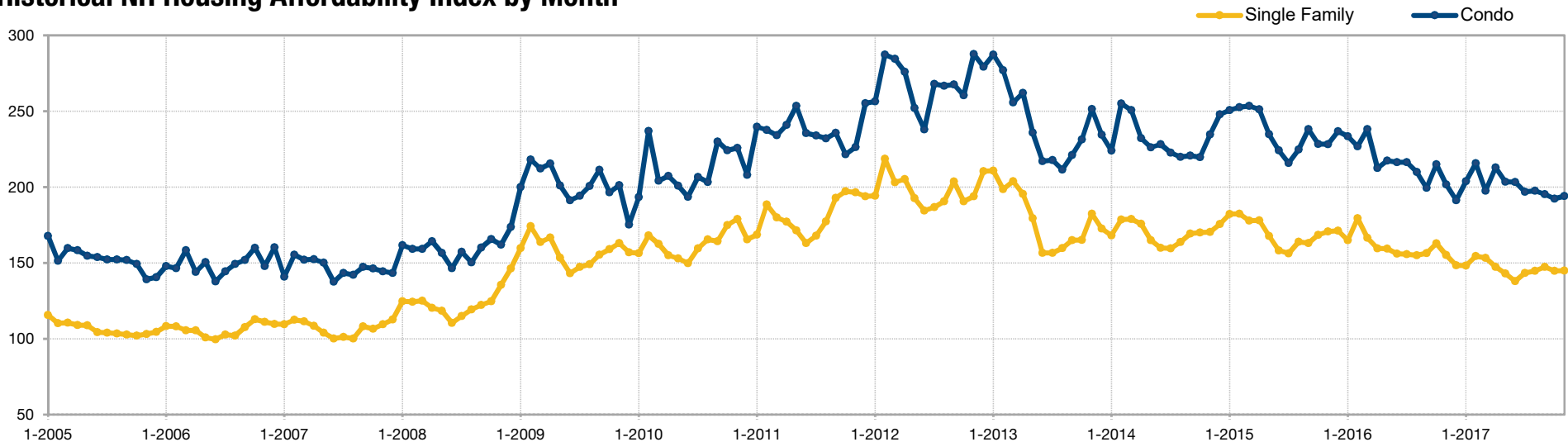
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Dec-2016	148	-13.5%	191	-19.4%
Jan-2017	148	-10.3%	204	-12.8%
Feb-2017	154	-14.0%	216	-4.8%
Mar-2017	153	-8.4%	198	-16.8%
Apr-2017	147	-8.1%	213	0.0%
May-2017	143	-10.1%	203	-6.5%
Jun-2017	138	-11.5%	203	-6.0%
Jul-2017	143	-8.3%	197	-8.8%
Aug-2017	145	-6.5%	198	-5.7%
Sep-2017	147	-5.8%	195	-2.0%
Oct-2017	145	-11.0%	192	-10.7%
Nov-2017	145	-6.5%	194	-4.0%
12-Month Avg*	146	-10.4%	162	-11.3%

* Affordability Index for all properties from December 2016 through November 2017. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	11-2016	11-2017	Percent Change	YTD 2016	YTD 2017	Percent Change
Closed Sales		1,857	1,931	+ 4.0%	21,409	21,884	+ 2.2%
Median Sales Price		\$229,950	\$245,000	+ 6.5%	\$230,000	\$244,900	+ 6.5%
\$ Volume of Closed Sales (in millions)		\$514.1	\$552.8	+ 7.5%	\$5,655.1	\$6,118.6	+ 8.2%
Days on Market		78	68	- 12.8%	81	66	- 18.5%
Pending Sales		1,472	1,724	+ 17.1%	21,956	23,116	+ 5.3%
Months Supply		4.2	3.2	- 23.8%	--	--	--
New Listings		1,495	1,535	+ 2.7%	29,515	29,256	- 0.9%
Homes for Sale		8,140	6,442	- 20.9%	--	--	--
Pct. of List Price Received		96.9%	97.7%	+ 0.8%	97.3%	97.9%	+ 0.6%
Affordability Index		167	158	- 5.0%	167	158	- 4.9%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -
Belknap	98	94	- 4.1%	\$205,000	\$224,500	+ 9.5%	\$29.3	\$31.4	+ 7.2%	94	83	- 11.7%	97	81	- 16.5%
Belknap Year-to-Date	1,045	1,088	+ 4.1%	\$220,000	\$225,000	+ 2.3%	\$317.5	\$344.6	+ 8.5%	103	82	- 20.4%	1,113	1,153	+ 3.6%
Carroll	97	116	+ 19.6%	\$215,000	\$227,150	+ 5.7%	\$36.2	\$42.1	+ 16.3%	132	102	- 22.7%	69	76	+ 10.1%
Carroll Year-to-Date	1,044	1,109	+ 6.2%	\$215,000	\$230,000	+ 7.0%	\$341.4	\$363.1	+ 6.4%	138	100	- 27.5%	1,083	1,169	+ 7.9%
Cheshire	78	83	+ 6.4%	\$168,950	\$180,000	+ 6.5%	\$16.4	\$16.3	- 0.6%	117	68	- 41.9%	48	76	+ 58.3%
Cheshire Year-to-Date	828	901	+ 8.8%	\$175,000	\$185,000	+ 5.7%	\$162.8	\$184.2	+ 13.1%	108	83	- 23.1%	834	941	+ 12.8%
Coos	42	35	- 16.7%	\$105,000	\$120,000	+ 14.3%	\$5.2	\$4.8	- 7.7%	120	171	+ 42.5%	31	43	+ 38.7%
Coos Year-to-Date	422	433	+ 2.6%	\$85,000	\$100,000	+ 17.6%	\$44.0	\$51.2	+ 16.4%	164	155	- 5.5%	432	469	+ 8.6%
Grafton	94	97	+ 3.2%	\$170,000	\$188,895	+ 11.1%	\$22.8	\$26.4	+ 15.8%	122	100	- 18.0%	56	75	+ 33.9%
Grafton Year-to-Date	1,033	1,051	+ 1.7%	\$191,250	\$197,700	+ 3.4%	\$266.6	\$276.4	+ 3.7%	118	106	- 10.2%	1,049	1,119	+ 6.7%
Hillsborough	333	367	+ 10.2%	\$260,000	\$282,000	+ 8.5%	\$96.8	\$116.7	+ 20.6%	55	47	- 14.5%	274	347	+ 26.6%
Hillsborough Year-to-Date	4,338	4,211	- 2.9%	\$259,900	\$282,700	+ 8.8%	\$1,239.5	\$1,304.6	+ 5.3%	59	48	- 18.6%	4,425	4,469	+ 1.0%
Merrimack	174	167	- 4.0%	\$225,000	\$245,700	+ 9.2%	\$49.7	\$46.5	- 6.4%	77	69	- 10.4%	127	156	+ 22.8%
Merrimack Year-to-Date	1,787	1,879	+ 5.1%	\$225,000	\$243,000	+ 8.0%	\$455.7	\$500.2	+ 9.8%	82	66	- 19.5%	1,844	1,967	+ 6.7%
Rockingham	316	317	+ 0.3%	\$330,000	\$360,000	+ 9.1%	\$123.5	\$130.3	+ 5.5%	63	60	- 4.8%	252	290	+ 15.1%
Rockingham Year-to-Date	3,769	3,624	- 3.8%	\$329,500	\$350,000	+ 6.2%	\$1,402.7	\$1,471.4	+ 4.9%	63	52	- 17.5%	3,818	3,892	+ 1.9%
Strafford	121	117	- 3.3%	\$217,000	\$254,100	+ 17.1%	\$30.7	\$31.9	+ 3.9%	65	44	- 32.3%	95	112	+ 17.9%
Strafford Year-to-Date	1,499	1,537	+ 2.5%	\$225,000	\$246,000	+ 9.3%	\$369.8	\$411.3	+ 11.2%	73	52	- 28.8%	1,520	1,621	+ 6.6%
Sullivan	46	47	+ 2.2%	\$176,000	\$170,000	- 3.4%	\$11.5	\$9.7	- 15.7%	148	97	- 34.5%	39	40	+ 2.6%
Sullivan Year-to-Date	566	555	- 1.9%	\$161,750	\$174,450	+ 7.9%	\$121.9	\$126.9	+ 4.1%	134	119	- 11.2%	586	582	- 0.7%
Entire State	1,399	1,440	+ 2.9%	\$247,000	\$267,750	+ 8.4%	\$422.3	\$456.1	+ 8.0%	81	68	- 16.0%	1,088	1,296	+ 19.1%
Entire State Year-to-Date	16,331	16,388	+ 0.3%	\$249,500	\$265,000	+ 6.2%	\$4,721.9	\$5,034.0	+ 6.6%	83	68	- 18.1%	16,704	17,382	+ 4.1%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -	11-2016	11-2017	+ / -
Belknap	22	13	- 40.9%	\$166,500	\$205,000	+ 23.1%	\$5.2	\$3.0	- 42.3%	61	84	+ 37.7%	23	8	- 65.2%
Belknap Year-to-Date	255	258	+ 1.2%	\$154,450	\$175,000	+ 13.3%	\$49.5	\$54.7	+ 10.5%	92	91	- 1.1%	267	263	- 1.5%
Carroll	25	32	+ 28.0%	\$186,000	\$184,500	- 0.8%	\$5.0	\$7.1	+ 42.0%	110	112	+ 1.8%	20	12	- 40.0%
Carroll Year-to-Date	204	235	+ 15.2%	\$172,750	\$180,000	+ 4.2%	\$40.4	\$49.3	+ 22.0%	112	94	- 16.1%	221	236	+ 6.8%
Cheshire	2	4	+ 100.0%	\$139,500	\$166,000	+ 19.0%	\$0.3	\$0.6	+ 100.0%	20	75	+ 275.0%	2	5	+ 150.0%
Cheshire Year-to-Date	53	57	+ 7.5%	\$135,000	\$150,000	+ 11.1%	\$7.4	\$9.6	+ 29.7%	68	91	+ 33.8%	58	58	0.0%
Coos	3	1	- 66.7%	\$275,000	\$560,000	+ 103.6%	\$0.8	\$0.6	- 25.0%	120	44	- 63.3%	1		#VALUE!
Coos Year-to-Date	22	20	- 9.1%	\$277,500	\$385,000	+ 38.7%	\$6.6	\$7.5	+ 13.6%	158	126	- 20.3%	26	24	- 7.7%
Grafton	35	33	- 5.7%	\$171,000	\$150,000	- 12.3%	\$6.4	\$5.6	- 12.5%	146	144	- 1.4%	30	31	+ 3.3%
Grafton Year-to-Date	349	427	+ 22.3%	\$159,000	\$156,000	- 1.9%	\$63.5	\$78.7	+ 23.9%	142	127	- 10.6%	352	484	+ 37.5%
Hillsborough	113	144	+ 27.4%	\$187,000	\$187,950	+ 0.5%	\$23.3	\$29.7	+ 27.5%	41	49	+ 19.5%	101	117	+ 15.8%
Hillsborough Year-to-Date	1,337	1,523	+ 13.9%	\$175,000	\$185,000	+ 5.7%	\$264.0	\$322.0	+ 22.0%	44	43	- 2.3%	1,398	1,560	+ 11.6%
Merrimack	23	24	+ 4.3%	\$158,500	\$189,500	+ 19.6%	\$4.1	\$4.7	+ 14.6%	118	84	- 28.8%	22	26	+ 18.2%
Merrimack Year-to-Date	280	331	+ 18.2%	\$158,350	\$170,000	+ 7.4%	\$47.4	\$59.9	+ 26.4%	74	66	- 10.8%	306	336	+ 9.8%
Rockingham	128	111	- 13.3%	\$252,000	\$263,500	+ 4.6%	\$36.9	\$32.3	- 12.5%	49	55	+ 12.2%	99	123	+ 24.2%
Rockingham Year-to-Date	1,357	1,373	+ 1.2%	\$229,000	\$235,000	+ 2.6%	\$358.0	\$391.1	+ 9.2%	63	53	- 15.9%	1,384	1,450	+ 4.8%
Strafford	20	20	0.0%	\$144,500	\$183,450	+ 27.0%	\$2.9	\$4.1	+ 41.4%	60	22	- 63.3%	12	19	+ 58.3%
Strafford Year-to-Date	192	210	+ 9.4%	\$153,350	\$163,400	+ 6.6%	\$33.3	\$38.1	+ 14.4%	63	41	- 34.9%	191	223	+ 16.8%
Sullivan	7	4	- 42.9%	\$280,000	\$424,000	+ 51.4%	\$1.7	\$1.6	- 5.9%	81	24	- 70.4%	3	1	- 66.7%
Sullivan Year-to-Date	36	28	- 22.2%	\$142,750	\$182,500	+ 27.8%	\$7.2	\$6.3	- 12.5%	81	126	+ 55.6%	34	31	- 8.8%
Entire State	378	386	+ 2.1%	\$190,000	\$200,000	+ 5.3%	\$86.5	\$89.2	+ 3.1%	66	66	0.0%	313	342	+ 9.3%
Entire State Year-to-Date	4,085	4,462	+ 9.2%	\$185,000	\$192,000	+ 3.8%	\$877.4	\$1,017.0	+ 15.9%	70	63	- 10.0%	4,237	4,665	+ 10.1%